



# ANNUAL REPORT FISCAL YEAR 2007

The Power of an International Food Banking Network



## A WORD FROM THE CEO

The Global FoodBanking Network's (GFN) mission is to alleviate world hunger by assisting food banks and food bank networks where they exist and by working to build them in communities where they are needed. This document is shared with a heartfelt thanks for providing the support we needed to surpass our ambitious goals for the first year of operation. Our board and management team established FY2007 goals at \$860,000 in revenue and service for the year. As you will learn by reading this document, we received approximately \$1.7 million for the support of our work, and we were able to apply approximately \$1.3 million or 84% of total expenses to the delivery of services. We could not have exceeded these first-year expectations without people like you, your associates and their families who care about building sustainable solutions that can feed our hungry neighbors throughout the world. As you read this report, realize that our early success would not have happened without financial, food, legal, technology and moral support from friends like you.

We are off to an exciting and meaningful start in 14 countries in the Americas, Africa, Europe, the Middle East and Asia. With your help, and the help of those who care about hunger, GFN is poised to build more food banks and increase the ability of our existing community food banks and national food bank networks to source more food. Once again, thank you for helping us launch this global initiative to alleviate hunger. With your continued support, we can make a difference in our world and create sustainable hunger solutions. We believe that food banks can provide the best environmentally-friendly alternative to reduce surplus and waste by redirecting surplus food to people who lack the funds necessary to gain commercial access to adequate nutrition.

Robert Forney, President & CEO  
December 2007



Bob Forney on a recent trip to South Africa listening to a Humana People to People volunteer discuss the nutritional needs of South Africa's HIV/AIDS victims.

During our first year of operation, we focused on three core objectives:

- Building new food banks and food bank networks
- Developing food sourcing capacity
- Assisting food banks worldwide

This brief review outlines our progress during our first year and our direction in 2008.

### **BUILDING NEW FOOD BANKS AND FOOD BANK NETWORKS**

Bob Forney and his team of professionals— Chris Rebstock, Bernie Beaudreau, David Prendergast, Maurice Weaver and Romina Resnich—bring decades of distinguished leadership and experience in food banking. Beginning with an effort in Israel, GFN focused on organizing and creating new national food banks and food bank networks. GFN, with assistance from MAZON: A Jewish Response to Hunger, The Forum to Address Food Insecurity and Poverty in Israel, and The Harry and Jeanette Weinberg Foundation, helped launch Leket: The Israel Food Bank. This new national food sourcing and distribution organization will serve several hundred food assistance agencies by increasing access to food in a country where food insecurity and poverty rates are double those of the U.S.

More recently GFN also began organizing South Africa's national food bank system. We designed and completed a proof of concept study in June 2007, and we are presently completing a feasibility assessment and the design of a food bank system. As part of our work, community leaders are meeting to lay the groundwork for Community Food Security Forums in Cape Town, Durban, Johannesburg and Port Elizabeth. The progress being made by these Food Security Forums would not be possible without the help of Kellogg Company and the Weinberg Foundation. The South African Forum for Food Security will focus on generating the necessary support to create new community food banks and the South Africa National Food Bank Network.

In India, with support from the John and Editha Kapoor Charitable Foundation, GFN began the process of establishing a national food banking system modeled after our Israel and South Africa experience. This is an enormous undertaking in a country of more than a billion people and home to one quarter (220 million) of the world's hungry.



Children await a meal at the food distribution center in Santa Isabel, Mexico.

## FOOD SOURCING CAPACITY DEVELOPMENT AND TRAINING

GFN's Food Ambassadors Dick Hurst and Phil Skilnik began their efforts in October 2006. These career grocery product professionals have a combined 60-plus years experience in the U.S. food and grocery industry. David Prendergast (former Senior Vice President of America's Second Harvest-The Nation's Food Bank Network) joined GFN in July 2007 and assumed food sourcing management responsibilities. Together, this team has mapped a strategy to further develop grocery product donations from global agricultural and grocery product businesses.

Each Food Ambassador has been assigned to countries where GFN is actively involved. They provide on-going consultation, mentoring, training and support to food banking staff working in those countries.

Through a series of consultations, surveys and in-country meetings with food and grocery product companies, the GFN team has helped develop strategies to increase food sourcing. Significant advances have been made as a direct result of GFN's interventions.



Food bank professionals from Argentina, Canada, Colombia, Guatemala, Israel, Japan, Mexico and the United States gathered in San Antonio, Texas in May for the first-ever "Food Sourcing Workshop."

"This first year of outstanding growth must and will be sustained through collaboration and strengthening capacity within developing countries."

In addition to direct meetings and in-country work, GFN facilitated sharing food banking knowledge at our first food sourcing workshop held in May. It was sponsored by the H-E-B grocery supermarket chain, Kellogg Company and The Harry and Jeanette Weinberg Foundation. Twenty-five attendees from food banks in Argentina, Canada, Colombia, Guatemala, Israel, Japan, Mexico and the U.S. took part in an intensive four-day workshop focused on sharing experiences and best practices required to more effectively secure food and grocery products. As a result of the success of this program, H-E-B agreed to sponsor and host an annual training institute to promote global excellence in food banking, the GFN/ H-E-B Food Bank Leadership Institute starting in March 2008.

GFN also supported existing food banks and their national networks in Argentina, Canada, Colombia, Guatemala, Japan, Mexico, UK and U.S. during FY2007 by providing increased hunger awareness, food bank capacity building, logistics planning and training. Additional funding from Cargill, Kellogg Company, Procter & Gamble, Share Our Strength, Sodexo, DLA Piper US LLP, The Harry and Jeanette Weinberg Foundation, Kraft Foods and St. Mary's Food Bank Alliance allowed us to make direct grants to food banks in Argentina, Ghana, Guatemala and Mexico to fund projects in food sourcing, building local capacity, and logistics.



Volunteers sort donated cereal from Kellogg Company at Banco de Alimentos de Guatemala in Guatemala City.

ined by constant monitoring, nurturing and support. The emphasis remains on building countries to respond to their nutritional needs.”

*The Honorable Eva Clayton*

## BUILDING GFN'S ASSISTANCE TO FOOD BANKS WORLDWIDE

In FY2007 we set a four-year operating fund campaign goal of \$8 million. Our donor base grew to 54 active individual contributors, 16 corporate, foundation or organization donors and five members.

GFN currently has nine staff members with experience in food banking and the grocery products industry. The Board of Directors totals 18 members from Argentina, Canada, Guatemala, Israel, Jordan, Mexico and the U.S. (see the back cover for a complete board list).

GFN launched its website ([www.foodbanking.org](http://www.foodbanking.org)) and implemented an Internet-based technology tool which provides a shared food and grocery manufacturing database. Over the next six months our food banking technology partnership with Aidmatrix will help us provide real-time donor information sharing for GFN members, expanded food sourcing, in-kind donations, volunteer and fund development, and virtual food drives.



Lucía Espíndola of Argentina is surrounded by neighborhood kids at Lagarto Juancho after enjoying a nutritious meal.

## LOOKING FORWARD

The following represents a few outcomes we hope to achieve in FY2008:

### Building New Food Banks and Nurturing Food Bank Networks

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**Argentina:** Continue to support the national network to strengthen its national capacity in food sourcing and logistics while reinforcing the reach of local food banks.

**Canada:** Continue to support CAFB food sourcing development.

**Colombia: Bogota/Medellín:** Assist in planning and fund development support for expansion of food banks to serve more people and increase geographic reach. Consider membership application for Medellín and work with both food banks to secure a national food bank system.

**Ghana:** Support Ghana Food Aid Network in its first year of operation and evaluate possible partnership with the Millennium Development Village projects.

**Guatemala:** Assist with capacity building to serve more hungry people.

**India:** Organize national leadership forum for food security and begin initial phase for creating the structure of a national food bank network.

**Israel:** Support national leadership forum for food security and the national food bank (Leket: The Israel Food Bank) in its initial year of operations (food sourcing, logistics, technology) and assist with public policy.

**Japan:** Help increase food sources by developing and strengthening current and new partnerships with global food industries.

**Jordan:** Assist with the completion of a food bank feasibility assessment.

**Mexico:** Continue to support the national network (AMBA) to strengthen its food sourcing and logistics capacity to better serve 58 Mexican food banks. With support from Procter & Gamble, complete a water purification project in Monterrey.

**South Africa:** Create four community food security forums and assist in establishing food banks and the South Africa National Food Bank Network.

**Turkey:** Assist in the food bank development process.

**United Kingdom:** Provide access to additional sources of food and funding.

**United States:** Work with America's Second Harvest to increase the awareness of hunger in the U.S. and gain support from non U.S. based grocery products companies.

### Developing Food Sourcing Capacity

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Facilitate the sourcing of 1,500 tons of food donations from global food company partnerships.

Develop a total of 17 global food company support partnerships.

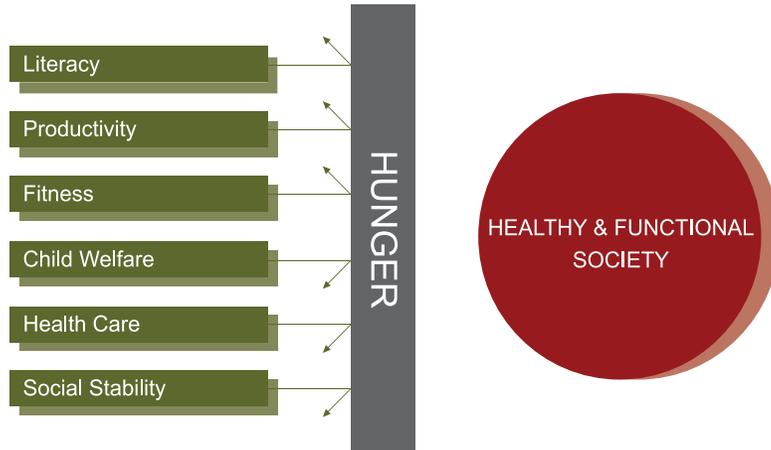
Organize the second annual training seminar at the GFN/H-E-B Food Bank Leadership Institute.

Research & produce three 'How-To' Tool Kits: *Food Sourcing*, *Building a Food Bank*, and *Government Policy*.

## WHY IT MATTERS

The Global FoodBanking Network can encourage private and public sector leaders to provide more food, build stronger public policy and enhance the efficiency of food bank operations needed in the fight against hunger.

- Worldwide, 854 million people face hunger according to the World Food Programme.
- Hunger kills. It is the number one contributor to high mortality in the world.
- While millions go hungry, countless billions of pounds of food and grocery products are wasted every year.
- Hunger is a barrier for all dimensions of human development:



Each year, the death toll from hunger and related diseases exceeds that of AIDS, malaria and tuberculosis combined.

## WHERE WE WORK

Today, our Members and developing food banks represent the largest private hunger relief effort in the world. We work in 14 countries that make up nearly a third of the world's undernourished population.



“More food supplies means bringing relief to thousands of people who struggle daily; but it ultimately brings promise and hope to change their lives.”

*Vanina Ubino - Executive Director, Argentine Association of Food Banks*

## DONORS

### INDIVIDUALS

Bernard Beaudreau  
Debbie Bricker  
Norman Brickman  
Ricardo Bon Echavarría  
Wendell Bueche  
Robert Cahill  
Carla Carstens  
The Hon. Eva Clayton  
James Cuccello  
Jack Devine  
Arnold Donald  
Mahmud Duwayri  
Max and Katherine Finberg  
Margot Finn  
Cheri Fox  
Bob Forney  
Julia Harris Garg and Sunil Garg  
Claude Gendreau  
Brian Greene  
David and Suzanne Herron  
Jordan and Lee Hollander  
David and Wynnifred Hoodis

Kathleen and Michael Iberis  
Bob and Jill Jaffe  
John Kayser  
Tom and Sharon Keene  
Paul Knapp  
Alex Lallanilla  
Joseph and Sandra Lee  
Henry Lesser  
Renee Logan  
Terence S. and Emily Souvaine  
Meehan  
Thomas and Lucyna Miner  
John and Deborah Murphy  
Kathleen and Steven Peterson  
Chris Rebstock  
Mr. and Mrs. Bradley Richards  
Dan Rothenberg  
William Rudnick  
Fred and Jane Schmidt  
Eric Schockman  
Terry and Karen Shannon  
Gustavo Abello and Isabell Siegel

Brian and Julie Simmons  
Lekha Singh  
Jack Taylor  
Dorothy Tracy  
Jim and Jill Tracy  
John and Linda Tracy  
Pat Tracy  
Craig H. Tuber  
Donald and Jean Walker  
H. Shepherd and Sally Benjamin  
Young  
Peter and Lori Ziesmer  
Anonymous



GFN Board Member Tim Knowlton distributes cereal to underprivileged children at Capilla de Cristo Rey in Mexico City.

## ORGANIZATIONS

America's Second

Harvest-The Nation's Food Bank Network

Ariel Capital Management, LLC

Cargill

Carthago International Solutions, Inc.

Central Virginia Foodbank, Inc.

Chicago Brand Options Exchange

DLA Piper US LLP & The DLA Piper Foundation

Food Bank of Eastern Michigan

GENCO Distributing Systems

H-E-B

Hurtuck & Daroff Co., L.P.A.

John and Editha Kapoor Charitable Foundation

Kellogg Company

Kraft Foods

MAZON: A Jewish Response to Hunger

Mickelson Family Foundation

North Star Investment Management, Inc.

Power Construction Company, LLC

Rudnick Family Foundation

Second Harvest Food Bank of Orange County

Share Our Strength

Sodexo Foundation, Inc.

South Plains Food Bank

St. Mary's Food Bank Alliance

Syndicated Equities Corporation

The Aidmatrix Foundation

The Diocese of Rhode Island

The Eugene and Janet Lerner Family Foundation

The Harry and Jeanette Weinberg Foundation, Inc.

The P&G Fund

The Toledo Northwestern Ohio Food Bank, Inc.

Tracy Family Foundation

Washington Sports

Waterton Associates

*Matching local needs with global interests...*

In Argentina, an 18-month partnership with the national food bank network has translated into enhanced connections and increased contributions for 14 food banks servicing 130,000 people.

**SUMMARY FINANCIAL INFORMATION**

A complete set of financial statements, including the auditor's opinion and the most recent IRS Form 990 are available on our website, [www.foodbanking.org](http://www.foodbanking.org) or at Guidestar's website, [www.guidestar.org](http://www.guidestar.org).

**STATEMENT OF ACTIVITIES** *For the year ended June 30, 2007*

	Unrestricted	Temporarily Restricted	Total
<b>Public support and revenue:</b>			
Public support			
Individual contributions	\$43,335	\$ -	\$43,335
Corporate and foundation contributions	397,867	651,065	1,048,932
Organizations	-	97,410	97,410
Net assets released from restrictions	427,088	(427,088)	-
Revenue:			
Membership dues	50,000	-	50,000
Donated goods and services	538,236	-	538,236
Total public support and revenue	\$1,456,526	\$321,387	\$1,777,913
<b>Expenses:</b>			
Program services	\$1,351,416	\$-	\$1,351,416
Supporting services			
General and administrative	138,333	-	138,333
Fund development	120,480	-	120,480
Total supporting services	258,813	-	258,813
Total expenses	1,610,229	-	1,610,229
Increase (decrease) in net assets	(153,703)	321,387	167,684
Net assets, beginning of period	180,819	42,300	223,119
<b>Net assets, end of period</b>	<b>\$27,116</b>	<b>\$363,687</b>	<b>\$390,803</b>

**STATEMENT OF FINANCIAL POSITION** June 30, 2007

**ASSETS**

Cash	\$221,943
Grants receivable	100,000
Other assets	39,446
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Total current assets	361,389
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Grants receivable, net of discount of \$3,025	61,975
Equipment, net of accumulated depreciation of \$982	4,912
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<b>Total assets</b>	<b>\$428,276</b>

**LIABILITIES**

Accounts payable	\$35,611
Other accrued liabilities	1,862
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Total liabilities	37,473

**NET ASSETS**

Unrestricted	\$27,116
Temporarily restricted	363,687
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Total net assets	390,803
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<b>Total liabilities and net assets</b>	<b>\$428,276</b>

**STATEMENT OF CASH FLOWS** *For the year ended June 30, 2007*

**Operating activities**

Change in net assets	\$167,684
Adjustments to reconcile change in net assets to net cash from operations:	
Depreciation	982
Grants receivable	(161,975)
Other current assets	(39,446)
Accounts payable	28,563
Other current liabilities	1,862
Net cash from operating activities	<u>(2,330)</u>

**Investing activities**

Net cash from investing activities – purchase of fixed assets	<u>(\$5,894)</u>
Net cash decrease for period	(8,224)
Cash at beginning of period	<u>230,167</u>
<b>Cash at end of year</b>	<b>\$221,943</b>

# THE GLOBAL FOODBANKING NETWORK

## THE GLOBAL FOODBANKING NETWORK STAFF

**Robert Forney**  
*President & CEO*

**Chris Rebstock**  
*VP Member Services & CFO*

**Bernie Beaudreau**  
*VP Development*

**David Prendergast**  
*VP Food Sourcing/India Director*

**Maurice Weaver**  
*Associate VP Communications*

**Romina Resnich**  
*Resource Development Projects Coordinator*

**Eden Laurin**  
*Office Manager*

**Richard Hurst**  
*Food Ambassador*

**Phil Skilnik**  
*Food Ambassador*

## GENERAL COUNSEL

**Henry Lesser**  
*DLA Piper US LLP*

## THE GLOBAL FOODBANKING NETWORK

### Food Bank Networks

Red Argentina de Bancos Alimentos,  
ARGENTINA

Canadian Association of Food Banks/  
Association canadienne des banques  
alimentaires, CANADA

Asociación Mexicana de Bancos de  
Alimentos, MEXICO

FareShare Community Food Network, UK

America's Second Harvest-The Nation's  
Food Bank Network, USA

### Independent Certified Food Bank Members

Banco de Alimentos Arquidiócesis de  
Bogotá, COLOMBIA

Banco de Alimentos de Guatemala,  
GUATEMALA

Second Harvest Japan, JAPAN

## BOARD OF DIRECTORS

**William A. Rudnick**  
**Chair**  
*DLA Piper US LLP*

**Ricardo Bon Echavarría**  
**Vice Chair**  
*Asociación Mexicana de Bancos de Alimentos, MEXICO*

**Luciano Aimar Reyes**  
*Asociación Mexicana de Bancos de Alimentos, MEXICO*

**Andres Botrán**  
*Former Secretary of Food Security and National  
Secretariat of Guatemala, GUATEMALA*

**Steve Brady**  
*Sodexo, Inc.*

**Adolfo Brennan**  
*Red Argentina de Bancos De Alimentos, ARGENTINA*

**The Honorable Eva Clayton**  
*Past Deputy Director-FAO and Former Congresswoman*

**Arnold Donald**  
*Juvenile Diabetes Research Foundation International*

**Professor Mahmud Duwayri**  
*The Jordanian National Alliance for Combating Hunger  
and Enhancing Food Security, JORDAN*

**Vicki Escarra**  
*America's Second Harvest-  
The Nation's Food Bank Network*

**Max Finberg**  
*US Alliance Against Hunger*

**Cheri Fox**  
*The Fox Family Foundation, ISRAEL*

**Wayne Hellquist**  
*Canadian Association of Food Banks, CANADA*

**David Hoodis**  
*Wal-Mart Stores, Inc.*

**Timothy Knowlton**  
*Kellogg Company*

**H. Eric Schockman, Ph.D**  
*MAZON: A Jewish Response to Hunger*

**Terry Shannon**  
*St. Mary's Food Bank Alliance*

**Pat Tracy**  
*DOT Foods Inc.*

TheGlobalFoodBankingNetwork®

The Global FoodBanking Network is a 501(c)3 not-for-profit, international organization headquartered in Chicago, Illinois. For additional information, visit [www.foodbanking.org](http://www.foodbanking.org), call (312) 782-4560 or e-mail Bernie Beaudreau at [bbeaudreau@foodbanking.org](mailto:bbeaudreau@foodbanking.org). Our mailing address: The Global FoodBanking Network, 203 North LaSalle Street, Suite 1900, Chicago, IL 60601.

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